### **University of Central Missouri Foundation**

A Component Unit of the University of Central Missouri Independent Auditor's Report and Financial Statements June 30, 2022 and 2021

### A Component Unit of the University of Central Missouri June 30, 2022 and 2021

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#### **Independent Auditor's Report**

Board of Directors University of Central Missouri Foundation Warrensburg, Missouri

#### **Opinion**

We have audited the financial statements of University of Central Missouri Foundation, a component unit of the University of Central Missouri, which comprise the statements of financial position as of June 30 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of University of Central Missouri Foundation as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our report. We are required to be independent of University of Central Missouri Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Emphasis of Matter

As described in *Note 12* to the financial statements, in 2022, University of Central Missouri Foundation adopted ASU 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets.* Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about University of Central Missouri Foundation's ability to continue as a going concern within one year after the date that these financial statements are available to be issued.



#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of University of Central Missouri Foundation's internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about University of Central Missouri Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

FORVIS, LLP

Springfield, Missouri September 12, 2022

# Statements of Financial Position June 30, 2022 and 2021

	2022	2021
Assets		
Cash	\$ 445,992	\$ 698,430
Investments	68,987,299	76,068,001
Accrued investment income	226,978	214,819
Contributions receivable, net	4,834,863	1,567,816
Notes receivable	1,692,841	1,928,363
Cash surrender value of life insurance	601,184	537,175
Beneficial interests in trusts	805,612	1,168,836
Prepaid expenses	8,107	9,712
Total assets	\$ 77,602,876	\$ 82,193,152
Liabilities and Net Assets		
Liabilities		
Accrued expenses and due to University	\$ 401,276	\$ 659,208
Annuities payable	637,871	1,272,478
Total liabilities	1,039,147	1,931,686
Net Assets		
Without donor restrictions	8,266,652	9,544,835
With donor restrictions	68,297,077	70,716,631
Total net assets	76,563,729	80,261,466
Total liabilities and net assets	\$ 77,602,876	\$ 82,193,152

# Statements of Activities Years Ended June 30, 2022 and 2021

	2022			2021				
	Without Donor With Donor			Without Donor	With Donor			
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total		
Revenues, Gains, and Other Support								
Gifts	\$ 381,644	\$ 11,096,705	\$ 11,478,349	\$ 350,662	\$ 4,936,521	\$ 5,287,183		
In-kind gifts	817,264	483,481	1,300,745	825,667	346,087	1,171,754		
Other income	3,803	152,356	156,159	406	97,044	97,450		
Net investment income	330,104	1,130,524	1,460,628	356,401	969,711	1,326,112		
Net realized and unrealized								
gain (loss) on investments and								
beneficial interests in trusts	(599,925)	(9,827,517)	(10,427,442)	2,130,534	10,450,037	12,580,571		
Change in donor restrictions	(28,400)	28,400	-	(38,459)	38,459	-		
Net assets released from restrictions	5,780,906	(5,780,906)	_	3,453,858	(3,453,858)	-		
Total revenues, gains, and other	· · · · · · · · · · · · · · · · · · ·			,				
support	6,685,396	(2,716,957)	3,968,439	7,079,069	13,384,001	20,463,070		
Expenses and Losses								
Foundation expenses								
General administrative	1,216,705	-	1,216,705	1,200,208	-	1,200,208		
Fundraising	1,283,239	-	1,283,239	1,245,287	-	1,245,287		
Total Foundation expenses	2,499,944	-	2,499,944	2,445,495		2,445,495		
Expenses for University advancement								
Program expenses								
Scholarships	1,506,131	-	1,506,131	1,323,292	-	1,323,292		
KMOS-TV	319,646	-	319,646	241,167	-	241,167		
Athletic program	998,235	-	998,235	715,382	-	715,382		
Academic instruction and departmental	647,674	-	647,674	381,378	-	381,378		
Support services								
Capital projects	1,991,949_		1,991,949	467,908		467,908		
Total expenses for University								
advancement	5,463,635	-	5,463,635	3,129,127	-	3,129,127		
Actuarial (gain) loss on annuity obligations	-	(297,403)	(297,403)		(95,917)	(95,917)		
Total expenses and losses	7,963,579	(297,403)	7,666,176	5,574,622	(95,917)	5,478,705		
Change in Net Assets	(1,278,183)	(2,419,554)	(3,697,737)	1,504,447	13,479,918	14,984,365		
Net Assets, Beginning of Year	9,544,835	70,716,631	80,261,466	8,040,388	57,236,713	65,277,101		
Net Assets, End of Year	\$ 8,266,652	\$ 68,297,077	\$ 76,563,729	\$ 9,544,835	\$ 70,716,631	\$ 80,261,466		

### Statement of Functional Expenses Year Ended June 30, 2022

	Expenses for University Advancement					Fou				
	Scholarships	KMOS-TV	Athletic Program	Academic Instruction and Departmental	Capital Projects	University Advancement Total	General Administrative	Fundraising	Foundation Total	Total
Contributed services from										
University	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 536,046	\$ 281,168	\$ 817,214	\$ 817,214
Salaries and benefits	825	200,946	16,212	127,507	-	345,490	427,768	470,899	898,667	1,244,157
Travel	183	668	207,299	114,339	-	322,489	3,081	742	3,823	326,312
Professional services	-	15	206,729	25,645	-	232,389	84,492	65,898	150,390	382,779
Advertising and underwriting	-	-	30,528	1,000	-	31,528	600	1,159	1,759	33,287
Bad debts	-	-	-	-	-	-	11,122	-	11,122	11,122
Bank fees	-	-	110	-	-	110	42,862	9,115	51,977	52,087
Food and beverage	98	3,512	55,976	10,261	-	69,847	24,578	27,479	52,057	121,904
Fundraising events	-	-	-	-	-	-	-	162,023	162,023	162,023
In-kind gifts	-	50,321	108,841	211,049	-	370,211	50	113,270	113,320	483,531
Promotions and recruiting	-	-	82,346	12,963	-	95,309	9,767	35,125	44,892	140,201
University equipment	-	5,985	230,955	27,107	27,314	291,361	-	2,970	2,970	294,331
University capital projects	-	-	-	4,140	1,964,396	1,968,536	-	-	-	1,968,536
Office supplies, postage,										
memberships, and other	1,093	58,199	59,239	102,609	239	221,379	76,339	113,361	189,700	411,079
Scholarships and awards	1,503,932			11,054		1,514,986		30	30	1,515,016
	\$ 1,506,131	\$ 319,646	\$ 998,235	\$ 647,674	\$ 1,991,949	\$ 5,463,635	\$ 1,216,705	\$ 1,283,239	\$ 2,499,944	\$ 7,963,579

See Notes to Financial Statements 5

### Statement of Functional Expenses Year Ended June 30, 2021

	Expenses for University Advancement						Foundation Expenses									
	Scl	nolarships	KMOS-TV		Athletic Program	In	cademic struction and partmental	apital ojects	Jniversity vancement Total	Ad	General ministrative	Fu	ndraising	Fo	oundation Total	Total
Contributed services from																
University	\$	-	\$ -	\$	-	\$	-	\$ -	\$ -	\$	539,577	\$	285,394	\$	824,971	\$ 824,971
Salaries and benefits		15,445	148,524		6,050		164,119	-	334,138		370,891		435,301		806,192	1,140,330
Travel		-	173		71,308		5,630	-	77,111		-		(856)		(856)	76,255
Professional services		-	35		255,319		16,188	134	271,676		134,067		130,591		264,658	536,334
Advertising and underwriting		-	228		64,891		(45)	-	65,074		45		(998)		(953)	64,121
Bad debts		-	-		-		-	-	-		46,322		-		46,322	46,322
Bank fees		-	-		-		-	-	-		39,047		8,080		47,127	47,127
Food and beverage		-	1,767		5,876		3,212	-	10,855		6,040		62,361		68,401	79,256
Fundraising events		-	-		-		-	-	-		-		90,352		90,352	90,352
In-kind gifts		-	50,758		60,347		58,858	-	169,963		696		118,995		119,691	289,654
Promotions and recruiting		-	-		50,598		45	-	50,643		13,850		37,967		51,817	102,460
University equipment		-	153		162,703		66,931	417	230,204		-		1,147		1,147	231,351
University capital projects		-	-		-		11,735	466,857	478,592		-		-		-	478,592
Office supplies, postage,																
memberships, and other		135	39,529		38,290		37,890	500	116,344		49,673		76,953		126,626	242,970
Scholarships and awards		1,307,712					16,815		 1,324,527							 1,324,527
	\$	1,323,292	\$ 241,167	\$	715,382	\$	381,378	\$ 467,908	\$ 3,129,127	\$	1,200,208	\$	1,245,287	\$	2,445,495	\$ 5,574,622

See Notes to Financial Statements 6

### Statements of Cash Flows

Years Ended June 30, 2022 and 2021

	2022	2021
Operating Activities		
Change in net assets	\$ (3,697,737)	\$ 14,984,365
Items not requiring (providing) operating activities cash flows	(= )== - )	, ,, ,, ,, ,,
Net realized and unrealized (gain) loss on investments	10,427,442	(12,580,571)
Actuarial gain on annuity obligations	(297,403)	(95,917)
Investment income restricted for long-term investment	(40,555)	(47,464)
Contributions restricted for long-term investment	(2,651,372)	(978,054)
Change in cash surrender value of life insurance	(64,009)	(24,719)
Changes in	( , , ,	( , ,
Contributions receivable, net	(3,267,047)	(374,316)
Accrued investment income	(12,159)	18,597
Prepaid expenses	1,605	11,366
Accrued expenses and due to University	(257,932)	265,236
Net cash provided by operating activities	140,833	1,178,523
Investing Activities		
Purchase of investments	(19,628,906)	(18,959,959)
Proceeds from sale or maturity of investments	19,868,656	15,667,955
Principal payments received on note receivable from University	235,522	225,637
Net cash provided by (used in) investing activities	475,272	(3,066,367)
Financing Activities		
Payments on annuities payable	(116,935)	(196,374)
Proceeds from contributions restricted for long-term investment	1,371,786	807,712
Net cash provided by financing activities	1,254,851	611,338
Increase (Decrease) in Cash and Restricted Cash Equivalents	1,870,956	(1,276,506)
Cash and Restricted Cash Equivalents, Beginning of Year	1,139,987	2,416,493
Cash and Restricted Cash Equivalents, End of Year	\$ 3,010,943	\$ 1,139,987
Reconciliation of Cash and Restricted Cash Equivalents to the Statement of Financial Position		
Cash	\$ 445,992	\$ 698,430
Restricted cash equivalents included in investments	2,564,951	441,557
Total cash and restricted cash equivalents	\$ 3,010,943	\$ 1,139,987

## Notes to Financial Statements June 30, 2022 and 2021

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of Operations**

The University of Central Missouri Foundation (the "Foundation") is a not-for-profit corporation formed in 1979 to promote the educational, benevolent, and research purposes of the University of Central Missouri (the "University"). The Foundation is a component unit of the University. The primary purpose of the Foundation is to solicit gifts from individuals and businesses for the benefit of the University. These gifts are utilized to provide scholarships to students and financial support to various University programs in order to continue to offer a high-quality education to the students of the University.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the periods. Actual results could differ from those estimates.

#### Investments and Net Investment Income

The Foundation measures securities, other than investments that qualify for the equity method of accounting, at fair value. Investments in private equity funds and hedge funds are recorded at net asset value (NAV), as a practical expedient, to determine fair value of the investments.

Net investment income includes dividend and interest income and investment expenses of \$126,552 and \$110,523 for the years ended June 30, 2022 and 2021, respectively. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method. Net investment income and net realized and unrealized gains and losses are reflected in the statements of activities with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

#### Management of Pooled Investments

The Foundation manages three separate investment pools designated as Pool A, Pool B, and Pool C. Pooled investments and allocation of pooled investment income are accounted for using the unit market value method. For Pool A, the annual earnings are accumulated and an annual payout is calculated based on a Board-approved spending rate that is applied to the average market value of Pool A funds.

## Notes to Financial Statements June 30, 2022 and 2021

Earnings in excess of the annual payout are accumulated to be used as payouts for future years. The approved spending rate to fund programs, projects, and scholarships was 3.625 percent with a 1.5 percent administration fee and a 0.83 percent reserve funding fee for the year ended June 30, 2022. The approved spending rate to fund programs, projects, and scholarships was 3.625 percent with a 1.5 percent administration fee and no reserve funding fee for the year ended June 30, 2021.

Pool A consists of endowment funds, as well as other funds functioning as endowments, funds with donor restrictions, and funds without donor restrictions. These funds are invested for capital appreciation in anticipation of greater long-term returns recognizing that current yields from interest and dividends may be lower than the total payout. Using the total rate of return methodology, when ordinary income generated by Pool A is insufficient to provide the full amount of the total payout, the remainder may be appropriated from Pool A's accumulated undistributed realized gains. In no event will the payout cause the endowment funds to decrease below the original corpus of the endowment.

Pool B consists of funds from charitable remainder annuity trusts that are invested with a goal of meeting the specified distribution amounts as provided in the trust agreements.

Pool C consists of funds from charitable gift annuities that are invested with a goal of meeting the specified distribution amounts as provided in the gift annuity agreements.

The following is a summary of the Foundation's investment and spending policies for funds functioning as endowments:

The primary objectives of the investment policy are to: (A) maintain intergenerational equity as measured by achieving a real long-term return after total spending that at least equals inflation; (B) create investment returns to meet the current and future program or expenditure needs designated by donors; (C) create a flow of investment returns to assist the Board of Directors in funding operating expenses of the Foundation, including sufficiently building operating reserves for future use; and (D) maximize risk-adjusted returns. The objectives of the spending policy are to: (A) provide consistent funding for programs, projects, or scholarships as designated by the donor(s); (B) provide for annual assessments for operating reserves and expenses; and (C) provide for long-term growth of the corpus of the investments.

The portfolio should be diversified both as to fixed income and equity holdings; the purpose of such diversification is to provide reasonable assurance that no single security or class of securities will have a disproportionate impact on the total portfolio.

The equity component of the portfolio shall range from 30 percent to 70 percent, the fixed income component shall range from 20 percent to 50 percent, alternative investments shall range from 10 percent to 20 percent, and cash and cash equivalents shall range from 0 percent to 5 percent.

## Notes to Financial Statements June 30, 2022 and 2021

The Foundation's spending policy allows for an annual distribution to scholarship and continuing project funds based upon a calculated 12-quarter rolling average market value of the portfolio times the payout rate approved by the Board. The Committee to the Board reviews the performance of the Funds Functioning as Endowments portfolio each year and establishes a payout rate in January for the next fiscal year. The total distribution for spending may include appropriations for operating reserves and expenses.

The following is a summary of the Foundation's investment and spending policies for split-interest agreements intended to apply to the charitable gift annuity and trust investment assets:

The primary objectives of the investment policy are to: (A) invest the entire gift in order to make the required annuity payments; (B) maximize return within a reasonable and prudent level of risk; and (C) maintain an appropriate asset allocation that is compatible with the required annuity payments, while still having the potential to retain at least 50 percent of the initial gift if the donor(s) live to their life expectancy.

The equity component of the portfolio shall range from 35 percent to 75 percent, the fixed income component shall range from 20 percent to 50 percent, alternative investments shall range from 0 percent to 15 percent, and the cash component shall range from 0 percent to 10 percent.

All spending will be based on the contractual requirements of each charitable gift annuity and trust agreement.

The following is a summary of the investment policy for expendable funds:

The primary objectives of the investment policy are: (A) the preservation of capital while attempting to keep up with inflation; (B) the maximization of returns with minimal levels of risk; and (C) the management of liquidity requirements.

The equity component of the portfolio shall range from 15 percent to 50 percent, the fixed income component shall range from 40 percent to 85 percent, alternative investments shall range from 0 percent to 10 percent, and the cash component shall range from 0 percent to 5 percent.

Spending of expendable funds will be governed by the intent of donors.

#### Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor restrictions.

Net assets without donor restrictions are available for use in general operations and not subject to donor restrictions. The Board of Directors has designated, from net assets without donor restrictions, net assets for Board-designated endowment funds.

## Notes to Financial Statements June 30, 2022 and 2021

Net assets with donor restrictions are subject to donor restrictions. Some restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

#### **Gifts**

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor-stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as revenue and net assets without donor restrictions.

Gifts of land, buildings, equipment, and other long-lived assets are reported as revenue and net assets without donor restrictions unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as revenue and net assets with donor restrictions. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

#### **In-Kind Gifts**

In-kind gifts are recorded as revenue and expense in the accompanying financial statements. These contributions consist of equipment, services, and materials and supplies, all of which are recorded at the estimated fair value.

Compensation and benefits for some University employees who provide services for the Foundation are paid by the University and are not reimbursed by the Foundation. The unreimbursed compensation and benefits for these employees is included in in-kind gifts in the accompanying statement of activities. In-kind gifts of compensation and benefits for the year ended June 30, 2022, totaled \$817,214, of which \$536,046 was recognized in general administrative expenses and \$281,168 was recognized in fundraising expenses. In-kind gifts of compensation and benefits for the year ended June 30, 2021, totaled \$824,971, of which \$539,577 was recognized in general administrative expenses and \$285,394 was recognized in fundraising expenses.

## Notes to Financial Statements June 30, 2022 and 2021

#### Income Taxes

The Internal Revenue Service has issued a determination letter that the Foundation is a nonprofit organization, as defined under Section 501(c)(3) of the Internal Revenue Code. As such, the Foundation is generally exempt from income taxes. It is, however, required to file the information return, federal Form 990, *Return of Organization Exempt from Income Tax*, and federal Form 990-T to report unrelated business income.

#### Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated between expenses for University advancement and Foundation expenses based on various methods.

#### Subsequent Events

The Foundation has evaluated subsequent events through September 12, 2022, the date the financial statements were available to be issued.

#### Note 2: Investments

Investments at June 30, 2022 and 2021, consisted of the following:

		2022				2021					
	_	Amortized Cost		Fair Value		mortized Cost		Fair Value			
Money market											
mutual funds	\$	2,564,951	\$	2,564,951	\$	441,557	\$	441,557			
Domestic equity		24,675,086		28,035,365		23,140,760		36,039,302			
International equity		7,648,143		7,257,170		6,127,936		7,951,127			
Fixed income		26,153,052		24,387,929		24,846,859		25,760,981			
Alternative											
investment funds		6,792,429		6,741,884		5,442,526		5,875,034			
	\$	67,833,661	\$	68,987,299	\$	59,999,638	\$	76,068,001			

## Notes to Financial Statements June 30, 2022 and 2021

#### Note 3: Contributions Receivable

Contributions receivable consist of unconditional gifts to be received in future periods and are discounted to their present value based on anticipated payment streams. Unconditional contributions receivable with donor restrictions at June 30, 2022 and 2021, consisted of the following:

	2022	2021
Due within one year	\$ 1,227,500	\$ 1,046,500
Due in one to five years	3,770,627	628,595
	4,998,127	1,675,095
Less		
Allowance for uncollectible contributions	40,419	58,174
Unamortized discount	122,845	49,105
	\$ 4,834,863	\$ 1,567,816

Discount rates ranged from 0.8 percent to 3.2 percent and from 0.8 percent to 3.4 percent for 2022 and 2021, respectively.

#### Note 4: Conditional Gift

The Foundation has received the following conditional promises to give at June 30, 2022 and 2021, that are not recognized in the financial statements. At June 30, 2022, the Foundation had not received any conditional promises to give that the fundraising condition had not been met. At June 30, 2021, the Foundation had received a conditional promise to give \$500,000 for the construction of a wrestling practice room upon the University's Board of Governors approving the project's construction budget and plans. During the year ended June 30, 2022, the Foundation met the fundraising condition and the \$500,000 promise was fulfilled.

#### Note 5: Planned Contributions (UNAUDITED)

The Foundation has been named in a number of wills as a beneficiary and has also been informed of other intentions to give. Such intentions to give, which cannot be recorded as contributions receivable until they become unconditional, aggregated approximately \$45,822,475 and \$43,767,515 at June 30, 2022 and 2021, respectively.

## Notes to Financial Statements June 30, 2022 and 2021

#### Note 6: Notes Receivable

	2022	2021
Note receivable from the University, unsecured, dated July 31, 2015, bearing interest at 4%, with fifteen annual payments of \$214,919, due July 31, 2030	\$ 1,597,994	\$ 1,743,185
Note receivable from the University, unsecured, dated December 31, 2017, bearing interest at 5%, with five		
annual payments of \$99,589, due December 31, 2022	94,847	185,178
	\$ 1,692,841	\$ 1,928,363

#### Note 7: Beneficial Interests in Trusts

The Foundation is named as the beneficiary of a unitrust held by third-party trustees totaling \$222,754 and \$438,153 at June 30, 2022 and 2021, respectively.

The Foundation is named as the beneficiary of a perpetual trust held by a third-party trustee. Under the terms of the trust, the Foundation is designated to receive the net income derived from trust assets on a quarterly basis, which is to be used for the purpose of scholarships and is recorded as temporarily restricted net assets. The Foundation is the beneficiary of the trust with the condition that the University continues to operate or maintain an accredited four-year college for a term in excess of 24 successive calendar months. The Foundation records its beneficial interest in the trust at fair value. Changes in the fair value of the Foundation's interest in the trust are reflected as unrealized gains or losses in the statement of activities in the year in which they take place. The unrealized loss on this trust was \$140,901 for the year ended June 30, 2022, and the unrealized gain on this trust was \$82,778 for the year ended 2021. The Foundation's share in the trust had a value of \$582,858 and \$730,683 at June 30, 2022 and 2021, respectively.

#### Note 8: Annuities Payable

The Foundation has entered into split-interest agreements, including a charitable remainder trust plan and a charitable gift annuity program. The Foundation has established a charitable remainder trust plan whereby donors may contribute assets to the Foundation in exchange for the right of a named beneficiary or beneficiaries to receive a fixed-dollar or a fixed-percentage annual return during their lifetimes. The Foundation has also established a charitable gift annuity program whereby, in exchange for a donor's contribution, the Foundation promises to make fixed payments for life to one or more annuitants. The amount paid is based on the age(s) of the annuitant(s), in accordance with the Foundation's rate schedule, which is based on actuarially determined life expectancy tables, trust asset growth assumptions, and discount rates ranging from 3.6 percent to 5.8 percent. The difference between the amount of the gift and the present value of the liability for

### Notes to Financial Statements June 30, 2022 and 2021

future payments, determined on an actuarial basis, is recognized as a contribution at the date of the gift. The gifts are classified as either with or without donor restrictions based on how the remainder will be used at the termination of the annuity period per the individual agreements. The liability is revalued annually based upon actuarially computed present values, and any resulting actuarial gain or loss is recorded in the statements of activities and changes in net assets. The investments are held in separate accounts and follow the Investment and Spending Policies for Split-Interest Agreements as approved by the Board of Directors.

A summary of assets held and obligations related to split-interest agreements is as follows as of June 30:

	2022	2021
Assets Charitable remainder trusts/unitrusts (Pool B) Charitable gift annuities (Pool C)	\$ 142,573 598,234	\$ 1,700,275 1,168,905
T : 1 112	\$ 740,807	\$ 2,869,180
Liabilities Split-interest agreement obligations	\$ 262,377	\$ 908,466

In addition to the obligations for the split-interest agreements, annuities payable also include the future obligation relating to the settlement of an estate gift. The present value of this liability was \$375,494 and \$364,012 at June 30, 2022 and 2021, respectively.

#### Note 9: Net Assets Without Donor Restrictions

Net assets without donor restrictions at June 30, 2022 and 2021, are designated for the following purposes:

	2022	2021
Undesignated	\$ 471,778	\$ 1,529,777
Board-designated operating reserve fund	2,997,233	2,620,233
Board-designated endowment funds	4,598,743	5,273,717
University President directed fund	198,898	121,108
	\$ 8,266,652	\$ 9,544,835

### Notes to Financial Statements June 30, 2022 and 2021

#### Note 10: Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30, 2022 and 2021, are restricted for the following purposes:

	2022	2021
Subject to expenditure for specified purpose		
Scholarships	\$ 7,964,810	\$ 8,010,465
Academic instruction and departmental	14,302,081	10,680,125
Athletic program	785,074	748,840
KMOS-TV	515,747	432,868
Capital projects	6,862,149	4,914,621
Net accumulated earnings in excess of approved payout	5,809,200	16,209,041
	26 220 061	40 005 060
	36,239,061	40,995,960
Perpetually restricted with the earnings subject to		
Foundation endowment spending policy		
Scholarships	28,088,380	25,702,458
Academic instruction and departmental	3,802,813	3,853,890
Athletic program	126,578	124,078
Capital projects	40,245	40,245
	32,058,016	29,720,671
	\$ 68,297,077	\$ 70,716,631

#### Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose, by occurrence of other events specified by donors, or Board-approved administrative allocations.

## Notes to Financial Statements June 30, 2022 and 2021

#### Note 11: Endowment

The Foundation's endowment consists of approximately 594 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments (Board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's governing body has interpreted the State of Missouri Prudent Management of Institutional Funds Act (SPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before being reclassified as net assets without donor restrictions. In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the Foundation and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the Foundation
- 7. Investment policies of the Foundation

The composition of net assets by type of endowment fund at June 30, 2022 and 2021, was:

		hout Donor estrictions	2022 r With Donor Restrictions			Total	
Donor-restricted endowment funds Board-designated endowment funds	\$	4,598,743	\$	60,832,847	\$	60,832,847 4,598,743	
Total endowment funds	\$	4,598,743	\$	60,832,847	\$	65,431,590	

### Notes to Financial Statements June 30, 2022 and 2021

		hout Donor estrictions				Total	
Donor-restricted endowment funds Board-designated endowment funds	\$	5,273,717	\$	59,852,805	\$	59,852,805 5,273,717	
Total endowment funds	\$	5,273,717	\$	59,852,805	\$	65,126,522	

Changes in endowment net assets for the years ended June 30, 2022 and 2021, were:

		hout Donor estrictions	2022 With Donor Restrictions	Total	
Endowment net assets,					
beginning of year	\$	5,273,717	\$ 59,852,805	\$ 65,126,522	
Net investment return					
Net investment income		-	1,088,637	1,088,637	
Net realized and unrealized					
loss on investments		(611,233)	(9,575,879)	(10,187,112)	
Total net investment return		(611,233)	(8,487,242)	(9,098,475)	
Gifts		45,174	9,148,758	9,193,932	
Appropriation of assets for		(126 022)	(1 994 710)	(2.021.622)	
expenditure		(136,922)	(1,884,710)	(2,021,632)	
Change in donor restrictions		28,007	2,239,718	2,267,725	
Actuarial loss on annuity obligations		-	(36,482)	(36,482)	
Endowment net assets, end of year	\$	4,598,743	\$ 60,832,847	\$ 65,431,590	

## Notes to Financial Statements June 30, 2022 and 2021

	Without Donor Restrictions		2021 With Donor Restrictions	Total		
Endowment net assets,						
beginning of year	\$	3,870,843	\$ 47,114,417	\$ 50,985,260		
Net investment return Net investment income		_	920,006	920,006		
Net realized and unrealized gain		026105	ŕ	ŕ		
on investments		826,195	9,740,596	10,566,791		
Total net investment return		826,195	10,660,602	11,486,797		
Gifts		68,380	3,126,864	3,195,244		
Appropriation of assets for						
expenditure		(72,823)	(1,397,115)	(1,469,938)		
Change in donor restrictions		581,122	363,819	944,941		
Actuarial loss on annuity obligations		_	(15,782)	(15,782)		
Endowment net assets, end of year	\$	5,273,717	\$ 59,852,805	\$ 65,126,522		

The Foundation has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. At June 30, 2022, funds with original gift values of \$13,579,632, fair values of \$12,296,567, and deficiencies of \$1,283,065 were reported in net assets with donor restrictions. At June 30, 2021, funds with original gift values of \$25,000, fair values of \$24,974, and deficiencies of \$26 were reported in net assets with donor restrictions. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new restricted contributions and continued appropriation for certain purposes that were deemed prudent by the Foundation.

The Foundation's investment and spending policies are disclosed in the "Management of Pooled Investments" section of *Note 1*.

## Notes to Financial Statements June 30, 2022 and 2021

#### **Note 12: Contributed Nonfinancial Assets**

#### Change in Accounting Principle

Effective July 1, 2021, the Foundation adopted ASU 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets* on a retrospective basis. ASU 2020-07 requires contributed nonfinancial assets to be presented separately from contributions of cash or other financial assets in the statements of activities and disclosures within the notes to the financial statements about the valuation methodology for, use of, and donor-imposed restrictions associated with contributed nonfinancial assets. Adoption of ASU 2020-07 had no impact on previously reported financial statement line items and no impact on the total change in net assets.

For the years ended June 30, 2022 and 2021, contributed nonfinancial assets recognized within the statement of activities included:

	2022	2021
Animals	\$ 4,450	\$ 4,250
Works of art	194,300	-
Clothing and household goods	20,578	26,740
Collectibles	12,705	9,084
Equipment and supplies	29,665	116,824
Food inventory	70,121	21,138
Gift certificates	6,647	5,880
Services from community	145,064	162,867
Services from University	817,215	824,971
	Ф. 1.200.745	Ф 1.171.75 <i>4</i>
	\$ 1,300,745	\$ 1,171,754

The nonfinancial assets listed above were recognized within revenue, gains, and other support. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

### Notes to Financial Statements June 30, 2022 and 2021

Contributed items were utilized in the following programs and were valued using the following techniques and inputs.

	Utilization in Programs/ Activities	Donor Restrictions	Valuation Techniques and Inputs
Animals	Athletic Fundraising Event	To be used for the Athletic Program	The animals were valued at the fair market value that would have been received for selling the same or similar animal.
Works of art	UCM Gallery of Art & Design	To be used for Academic Instruction & other departmental	Artwork was appraised by an independent Fine Art and Personal Property Appraiser at Market Value
Clothing and household goods	Athletic Fundraising Events, Career Services, and Theatre Dept.	To be used for the Athletic Program, and Academic Instruction & other departmental	Clothing and household goods were valued at either the price tag still attached to the item or the fair market value that would have been received for selling the same or similar product.
Collectibles	Athletic Fundraising Events	To be used for the Athletic Program	Values for the collectible items are based on the average of prices for similar items for sale during online searches when the item(s) is received.
Equipment and supplies	UCM Research Farm, Athletic Programs, Criminal Justice Program, and Athletic Fundraising Events	To be used for the Athletic Program, and Academic Instruction & other departmental	Equipment and supplies were valued at either the price tag still attached to the item or the fair market value that would have been received for selling the same or similar product.
Food inventory	Athletic Programs, Career Services, and Athletic Fundraising Events	To be used for the Athletic Program, and Academic Instruction & other departmental	Food inventory items were valued at the fair market value that would have been received for selling the same or similar product.
Gift certificates	Athletic Programs, Career Services, and Athletic Fundraising Events	To be used for the Athletic Program, and Academic Instruction & other departmental	Gift Certificates were valued at the amount that can be redeemed as indicated on the face of the gift certificate.
Services from community	Athletic Programs, KMOS-TV, and Athletic Fundraising Events	To be used for the Athletic Program and KMOS-TV	Service items were valued at the fair market value that would have been paid for purchasing the same or similar service.
Services from University	Alumni Foundation Operations & Fundraising	No donor restriction	Values were established at current compensation rates for University personnel

## Notes to Financial Statements June 30, 2022 and 2021

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated. Contributions of services also include services received from personnel of an affiliate.

#### Note 13: Transactions with the University

The Foundation incurs certain expenses for the direct advancement of University programs. Total expenses incurred by the Foundation for the advancement of the University were \$5,463,635 and \$3,129,127 for the years ended June 30, 2022 and 2021, respectively, and presented by purpose in the statements of activities. The amount due to the University for expenses not yet reimbursed by the Foundation was \$286,001 and \$565,148 at June 30, 2022 and 2021, respectively, and is included in accrued expenses and due to University on the accompanying statements of financial position.

Compensation and benefits for some University employees who provide services for the Foundation are reimbursed by the Foundation and are shown on the accompanying statements of activities as general administrative and fundraising expenses. Total compensation and benefits paid by the University and reimbursed by the Foundation were \$898,667 and \$806,192 for the years ended June 30, 2022 and 2021, respectively. The amount due to the University for compensation and benefits not yet reimbursed by the Foundation was \$113,679 and \$91,658 at June 30, 2022 and 2021, respectively, and is included in accrued expenses and due to University on the accompanying statements of financial position.

Compensation and benefits for some University employees who provide services for the Foundation are paid by the University and are not reimbursed by the Foundation. Compensation and benefits paid by the University were \$817,214 and \$824,951, based on the percentage of time related to the Foundation, for the years ended June 30, 2022 and 2021, respectively. The compensation and benefits for these employees is included in the accompanying statement of activities as in-kind gifts and general administrative and fundraising expenses.

#### Note 14: Disclosures About Fair Value of Assets

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

**Level 1** Quoted prices in active markets for identical assets or liabilities

## Notes to Financial Statements June 30, 2022 and 2021

- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- **Level 3** Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities

#### Recurring Measurements

The following tables present the fair value measurements of assets recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2022 and 2021:

				202	2				
				Fair Valu	Fair Value Measurements Using				
		Total Fair Value		Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant Unobservable Inputs (Level 3)	
Investments									
Mutual funds									
Money market	\$	2,564,951	\$	2,564,951	\$	-	\$	-	
Domestic equity		14,320,683		14,320,683		-		-	
International equity		7,248,524		7,248,524		-		-	
Common stock									
Domestic		11,041,467		11,041,467		-		-	
International		8,646		8,646		-		-	
Exchange traded funds									
Domestic		2,673,215		2,673,215		-		-	
Fixed income investments									
Mortgage		1,387,409		-		387,409		-	
Credit		13,024,357		11,439	13,0	)12,918		-	
U.S. Treasuries		5,721,874		5,721,874		-		-	
Agencies		1,624,985		-		524,985		-	
Asset backed securities		146,253		-		146,253		-	
Taxable municipal bonds		2,275,668		-	2,2	275,668		-	
Diversified taxable funds		207,383		207,383		-		-	
Alternative investment funds									
Hedge funds		5,854,323		5,854,323		-		-	
Closely held funds		887,561		887,561		_		_	
Total investments		68,987,299		50,540,066	18,4	147,233		-	
Beneficial interests in trusts		805,612		-				805,612	
Total assets	\$	69,792,911	\$	50,540,066	\$ 18,4	147,233	\$	805,612	

### Notes to Financial Statements June 30, 2022 and 2021

2021

	2021							
		s Using						
	Total Fair Value		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)				
Investments								
Mutual funds								
Money market	\$ 441,557	\$ 441,557	\$ -	\$ -				
Domestic equity	20,199,714	20,199,714	-	-				
International equity	7,951,127	7,951,127	-	-				
Common stock								
Domestic	12,221,260	12,221,260	-	-				
Exchange traded funds								
Domestic	3,618,328	3,618,328	-	-				
Fixed income investments								
Mortgage	1,213,069	-	1,213,069	-				
Credit	12,968,431	46,462	12,921,969	-				
U.S. Treasuries	5,106,857	5,106,857	-	-				
Agencies	1,212,580	-	1,212,580	-				
Asset backed securities	334,841	-	334,841	-				
Taxable municipal bonds	2,648,237	-	2,648,237	-				
Diversified taxable funds	595,147	595,147	-	-				
Domestic preferred stock	1,344,938	1,344,938	-	-				
Taxable high yield funds	168,510	168,510	-	-				
Emerging markets	168,371	168,371	-	-				
Alternative investment funds								
Hedge funds	5,781,479	5,781,479	-	-				
Closely held funds	93,555	93,555						
Total investments	76,068,001	57,737,305	18,330,696	-				
Beneficial interests in trusts	1,168,836			1,168,836				
Total assets	\$ 77,236,837	\$ 57,737,305	\$ 18,330,696	\$ 1,168,836				

## Notes to Financial Statements June 30, 2022 and 2021

Following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended June 30, 2022 and 2021. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

#### Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of securities with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections, and cash flows. Such securities are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

#### Beneficial Interest in Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 3 of the hierarchy.

#### Note 15: Significant Estimates and Concentrations

#### Concentrations of Credit and Market Risk

The Foundation invests in various investment securities. Investment securities are subject to various risks, such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the value of investment securities will occur in the near term and that such change could materially affect the amounts reported in the financial statements. The Foundation has established guidelines to mitigate these risks. These guidelines are periodically reviewed and modified when necessary.

#### **Contributions**

Approximately 25 percent of all contributions were received from one donor during the year ended June 30, 2022.

Approximately 18 percent of all contributions were received from one donor during the year ended June 30, 2021.

## Notes to Financial Statements June 30, 2022 and 2021

#### Note 16: Liquidity and Availability

The Foundation receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to fund programs. In addition, the Foundation receives support without donor restrictions; such support has historically represented approximately 7 to 11 percent of annual program funding needs, with the remainder funded by investment income without donor restrictions and appropriated earnings from gifts with donor restrictions.

The Foundation considers investment income without donor restrictions, appropriated earnings from donor-restricted and Board-designated (quasi) endowments, contributions without donor restrictions and contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures include administrative and general expenses, fundraising expenses, and scholarship, academic enrichment, and grant commitments expected to be paid in the subsequent year. Annual operations are defined as activities occurring during the Foundation's fiscal year.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability
- Maintaining adequate liquid assets
- Maintaining sufficient reserves to provide reasonable assurance that long-term commitments and obligations under endowments with donor restrictions and quasiendowments that support mission fulfillment will continue to be met, ensuring the sustainability of the Foundation

The Foundation's Finance Committee (the "Committee") meets annually to review and approve the annual operating budget and annual payout. Due to this timing, the Foundation strives to maintain financial assets available to meet general expenditures at a level that represents 100 percent of annual expenses for administrative, general, and fundraising expenses plus an amount that represents the next expected payment for the annual payout approved by the Committee, which typically represents approximately 51 percent of the expected annual cash needs. In the event of financial distress, the Executive Committee of the Board of Directors may direct use of the reserves to help fund Foundation operating expenses and/or the annual payout for annual program and scholarship expenditures.

### Notes to Financial Statements June 30, 2022 and 2021

As of June 30, 2022 and 2021, the following table shows the total financial assets held by the University and the amounts of those financial assets that could readily be made available within one year to meet general expenditures:

	2022	2021
Financial assets at year-end		
Cash	\$ 445,992	\$ 698,430
Investments	68,987,299	76,068,001
Accrued investment income	226,978	214,819
Contributions receivable	4,834,863	1,567,816
Notes receivable	1,692,841	1,928,363
Total financial assets at year-end	76,187,973	80,477,429
Less amounts restricted or not available to be		
used within one year	(( 000 201	(0.010.620
Donor-imposed restrictions on financial assets	66,890,281	69,010,620
Board designated operating reserve fund	2,997,233	2,620,233
Board-designated endowment funds University President directed fund	4,598,743	5,273,717
•	198,898	121,108
Notes receivable – due after one year	1,446,995	1,692,840
Financial assets not available to meet general		
expenditures within one year	76,132,150	78,718,518
Financial assets available to meet general		
expenditures within one year	\$ 55,823	\$ 1,758,911